

## Accredited Trust Operations Professional (ATOP)

## Session 1 - ATOP I

- I. Introduction to the Trust Business
  - Fiduciary Law
  - Income and Fiduciary Tax
  - Estate Tax
  - Trust Administration
  - Financial Planning
  - Audit Compliance
  - Investments

## Session 2 - ATOP II

- I. Organization of the Operations Function
  - How are you set up?
  - Outsourcing
  - Trust Operations Committee (TOC)
  - Conflicts of Interest
  - Fiduciary General Ledger
  - General Ledger
  - Deposit Collateralization
  - On-Line Posting
  - Accounting—Dividends, Interest, Etc.
  - Transfers
  - Redemptions
  - Disbursements
  - Check Processing
  - Client Statements and Periodic Accountings
  - Court Accountings
  - Fee Collection
  - Note Collection
  - Reconciliation
  - Securities Setup/Distribution/Lost
  - Vault
  - SMAC
  - Dual Control
  - Depositories



- Trade Settlements
- Failed Trades
- Capital Changes, Maturities, Conversions, Tender Offers
- Mutual Funds
- Worthless Securities
- Registration of Securities
- Nominee
- Proxies
- Security Change Notification
- Collective Investment Funds
- Selecting an Automated Accounting System
- Record Retention

II. Disaster Recovery Plan

## Session 3 - ATOP III

I. Regulatory Information—The Audit—How to Survive It